



# Nordic at a glance

Investor Relations

February 2026

Copyright © 2025 Nordic Semiconductor. All rights reserved

# Disclaimer

The following presentation is being made only to, and is only directed at, persons to whom such presentation may lawfully be communicated (“relevant persons”). Any person who is not a relevant person should not act or rely on this presentation or any of its contents.

This presentation does not constitute an offering of securities or otherwise constitute an invitation or inducement to any person to underwrite, subscribe for or otherwise acquire securities in Nordic Semiconductor ASA (The Company). The release, publication or distribution of this presentation in certain jurisdictions may be restricted by law, and therefore persons in such jurisdictions into which this presentation is released, published or distributed should inform themselves about, and observe, such restrictions.

This presentation includes and is based, inter alia, on forward-looking information and contains statements regarding the future in connection with The Company’s growth initiatives, profit figures, outlook, strategies and objectives. All forward-looking information and statements in this presentation are based on current expectations, estimates and projections about global economic conditions, the economic conditions of the regions and industries that are major markets for The Company. These expectations, estimates and projections are generally identifiable by statements containing words such as “expects”, “believes”, “estimates” or similar expressions.

Important factors may lead to actual profits, results and developments deviating substantially from what has been expressed or implied in such statements. Although The Company believes that its expectations and the presentation are based upon reasonable assumptions, it can give no assurance that those expectations will be achieved or that the actual results will be as set out in the presentation.

The Company is making no representation or warranty, expressed or implied, as to the accuracy, reliability or completeness of the presentation, and neither The Company nor any of its directors, officers or employees will have any liability to you or any other persons resulting from your use.

This presentation was prepared in connection with the Q4 results released in February, 2026. Information contained herein will not be updated. The following slides should also be read and considered in connection with the information given orally during the presentation.

# A globally leading IoT enabler

## Simplifying lives through all things connected



Founded  
1983

Employees  
1,431 (-75% R&D)

Oslo listing  
OSEBX:NOD

Market Cap  
~\$2.6bn

- Fabless semiconductor company specialized in low power wireless connectivity and embedded processing for IoT
- Market leader in Bluetooth Low Energy
- Early adopter of Thread (802.15.4) and support for Zigbee. Active contribution to Matter development
- Launched Wi-Fi 6 connectivity (dual band)
- Complementing ultra-low power solutions with innovative PMIC's
- Early mover in cellular IoT & 5G with LTE-M, NB-IoT, DECT NR+, Non-Terrestrial Networks (NTN) satellite connectivity and Lifecycle Services
- Value added device control and management through nRF Cloud

# Dedicated to wireless connectivity

Broad portfolio - scalable solutions - common software platform

Strong product and solutions portfolio...

...for short-, medium- and long-range connectivity technologies



Low-power integrated circuits (ICs)

+



Embedded software

+

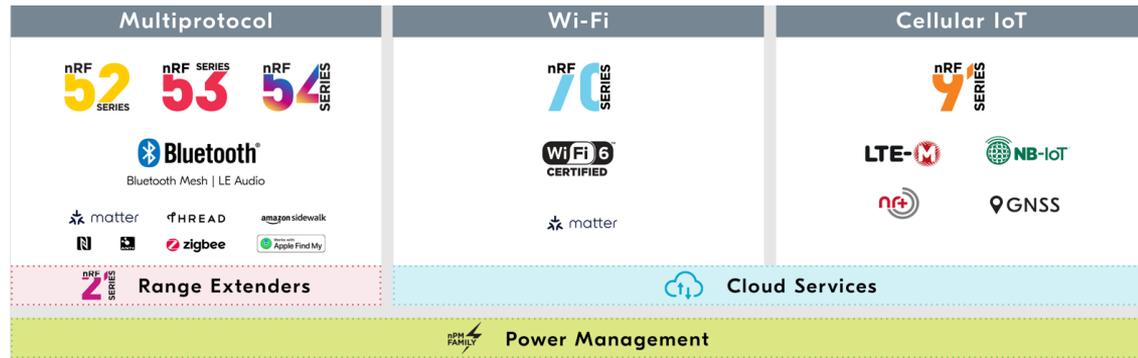


Advanced development tools

## Short-range IoT

## Medium-range IoT

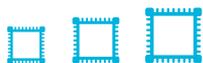
## Long-range IoT



# Deliver a complete connectivity solution

## Faster time-to-market

### Next-gen hardware



ICs, SoCs, SiPs, PMICs



3rd party modules



Embedded SW stacks

### Embedded software



**nRF Connect SDK**  
Unified software



Mobile Apps



Extensive SW/HW  
development tools

### World-class support



Developer community



Online hands-on trainings



Extensive technology  
partner program

### Customer device



Consumer



Healthcare



Industrial

### Cloud lifecycle services



Device management



Embedded observability



Location services



# Our tech solutions are recognized globally



2025 Cloud Computing Innovation of the Year Award

“nRF Cloud powered by Memfault” awarded ‘Cloud Computing Innovation of the Year’ in the 2025 Mobile Breakthrough Awards



2025 Time magazine and Statista

Named one of the “Worlds Most Sustainable Companies”



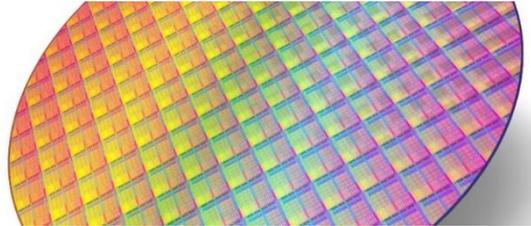
2025 World Electronics Achievement Awards

nRF54L15 awarded “RF/Wireless/Microwave Product of the Year”

# Resilient supply chain



- Norwegian company
- R&D in Norway, Finland, Sweden, UK, Poland, India and USA
- All development in-house



- Wafer production outsourced to TSMC and Global Foundries
- Facilities in Taiwan and Germany



- Test and packaging outsourced to ASE, Amkor and Qorvo
- Facilities in Taiwan, Philippines and China

# 2024: Reorganizing with 4 new business units

## Short-range, Long-range, Wi-Fi & Power Management (PMIC)



**Short-range**  
Øyvind Strøm  
*EVP Short-range*



**Long-range**  
Øyvind Birkenes  
*EVP Long-range*



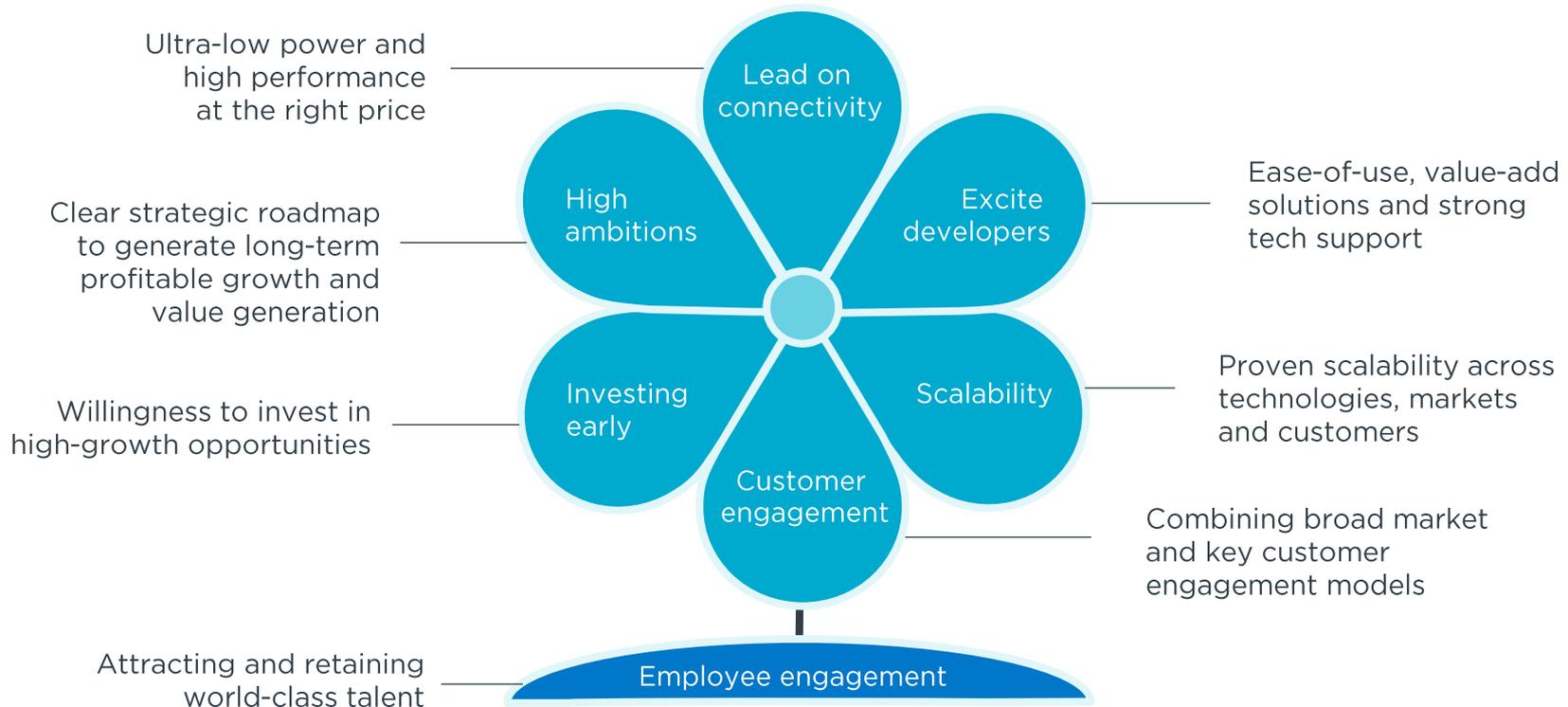
**Wi-Fi**  
Joakim Ferm  
*SVP Wi-Fi*



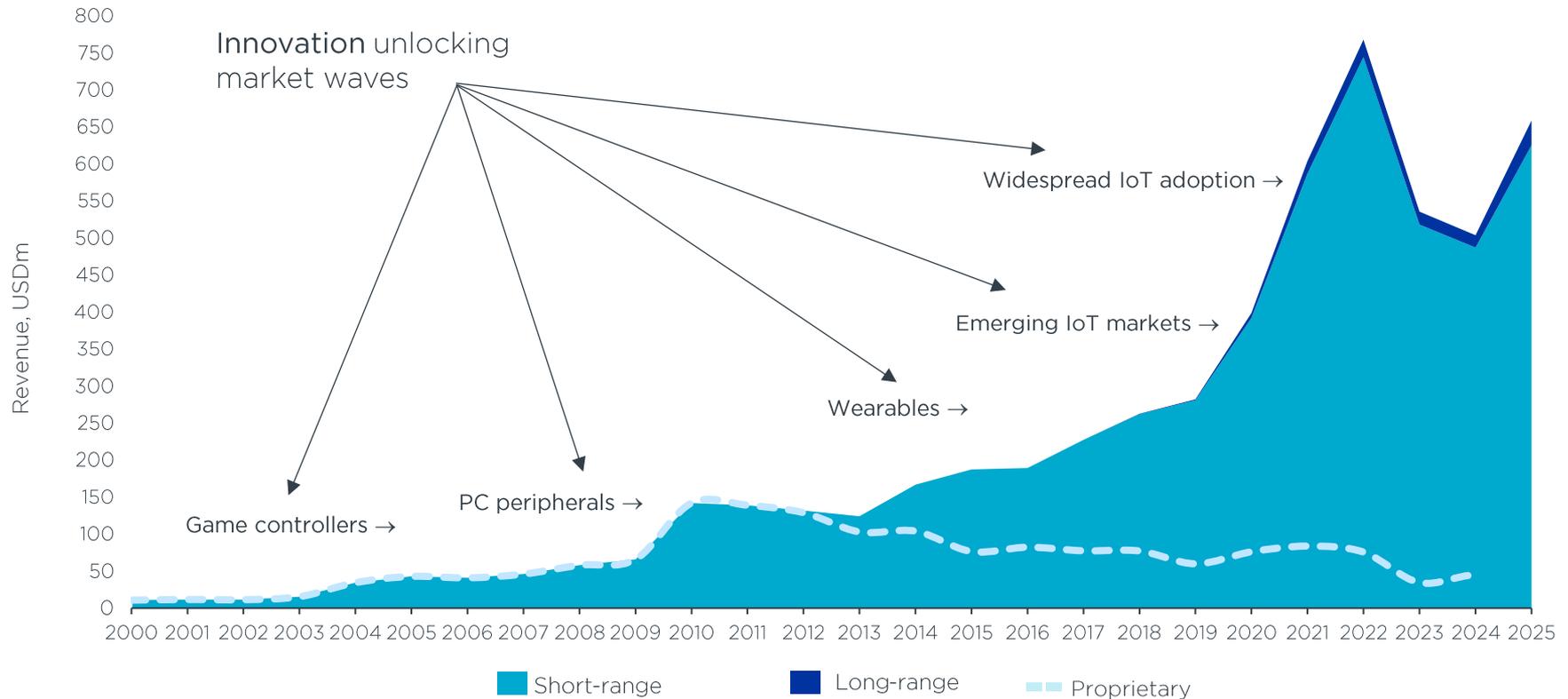
**PMIC**  
Kjetil Holstad  
*EVP Strategy and Product Management*

- Strengthening executive management team and improving accountability and autonomy
- Sharpening the focus on products and development roadmaps
- Customer centric and agile approach to improve market responsiveness and shorten time-to-market
- Seeking to improve return on our R&D investments and our world-class engineering teams

# Strategy based on distinctive advantages



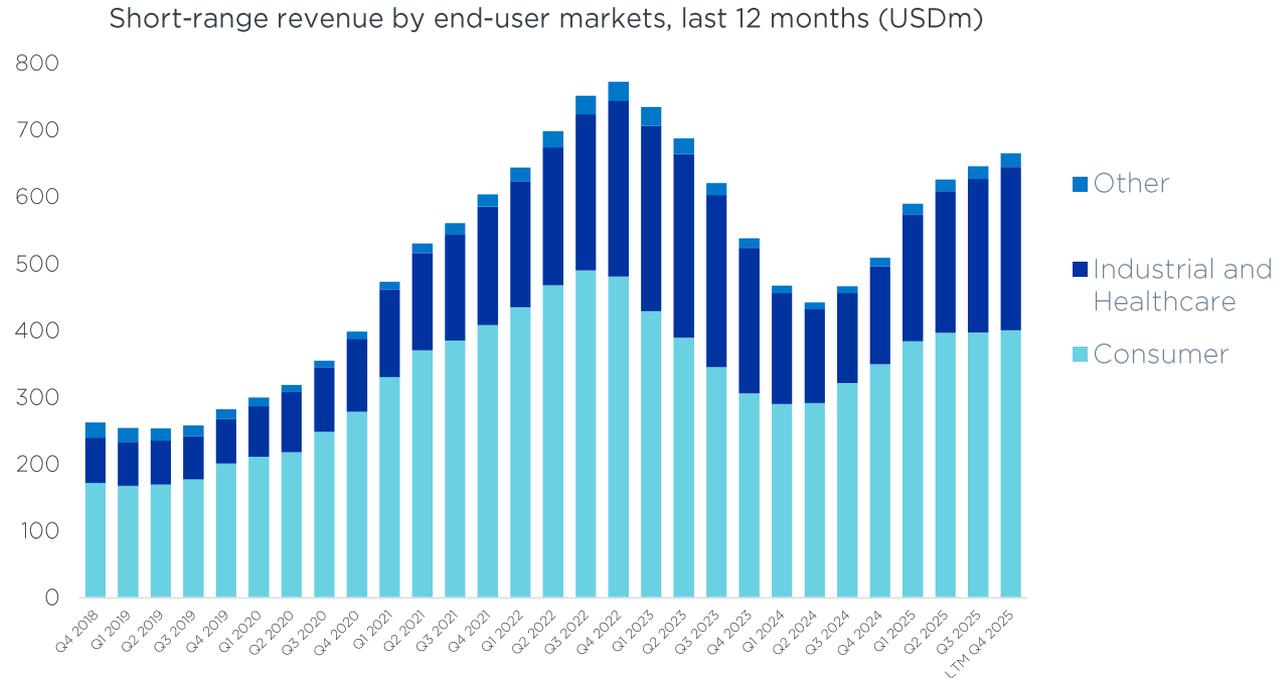
# Nordic is on a long-lasting growth journey



# Revenue by end-user market

## Markets showing recovery

- Weak demand in all markets through 2023
- Markets stabilized, and started improving during 2024
- Continued improvement in 2025 - reflecting higher demand from both key customers and the broad market



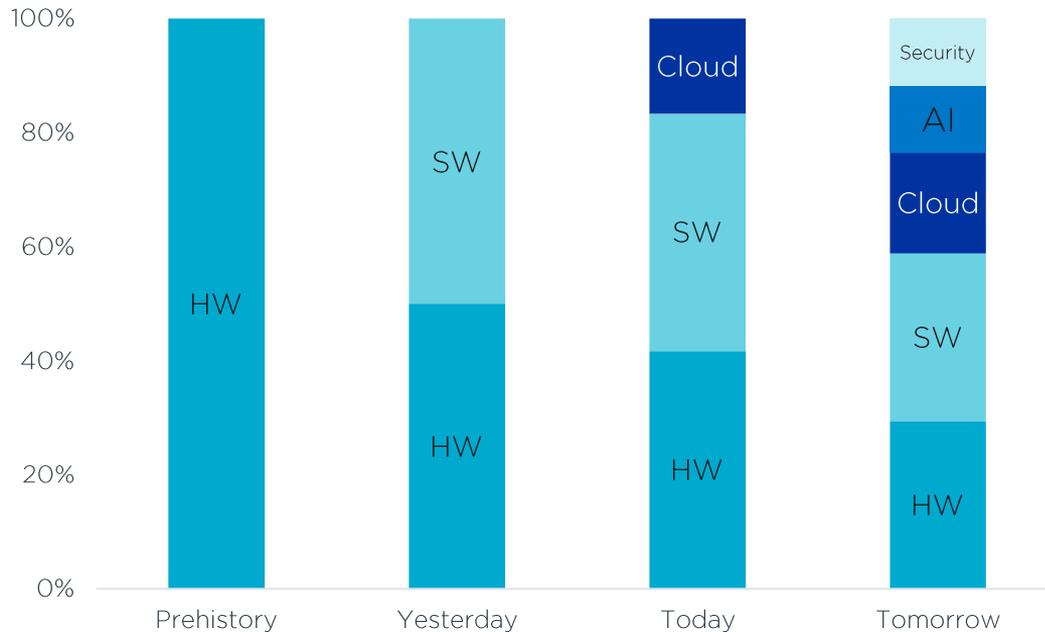
# Breakdown by end-user markets

Aligned with customers end-products and our sales structure

| Markets               | Verticals  |
|-----------------------|--|
| Consumer              | <ul style="list-style-type: none"> <li>▪ Mobile/PC HID</li> <li>▪ Wearables</li> <li>▪ Smart Home</li> <li>▪ Gaming</li> <li>▪ VR/AR</li> </ul>  |
|                       | <ul style="list-style-type: none"> <li>▪ Consumer Asset Tracking</li> <li>▪ Consumer Health</li> <li>▪ Consumer Transport</li> <li>▪ Toys</li> <li>▪ Audio</li> </ul>                                  |
|                       | <ul style="list-style-type: none"> <li>▪ Remotes</li> <li>▪ Wireless Charging</li> <li>▪ Other</li> </ul>  |
| Industrial/healthcare | <ul style="list-style-type: none"> <li>▪ Drug Delivery</li> <li>▪ Disease Monitoring</li> <li>▪ Hearing Aids</li> <li>▪ Asset Tracking</li> <li>▪ Professional Lighting</li> <li>▪ Metering</li> </ul> |
|                       | <ul style="list-style-type: none"> <li>▪ Modules</li> <li>▪ Retail</li> <li>▪ Transportation</li> <li>▪ Payment / ID</li> <li>▪ Tools and Machinery</li> <li>▪ Building Automation</li> </ul>          |
|                       | <ul style="list-style-type: none"> <li>▪ Agriculture</li> <li>▪ Beacons</li> <li>▪ Maker and Education</li> <li>▪ Automotive</li> <li>▪ Other</li> </ul>   |
| Other                 | <ul style="list-style-type: none"> <li>▪ Catalog sales</li> <li>▪ Undefined</li> </ul>   |

# Delivering on our customers' needs

Customer investment in product development



- Nordic is providing solutions to our customers reaching beyond ICs
- Investments in Software, Cloud, Edge AI and Security is essential for the next growth wave

# Innovating for growth across our portfolio

Executing on existing roadmaps and exploring new opportunities

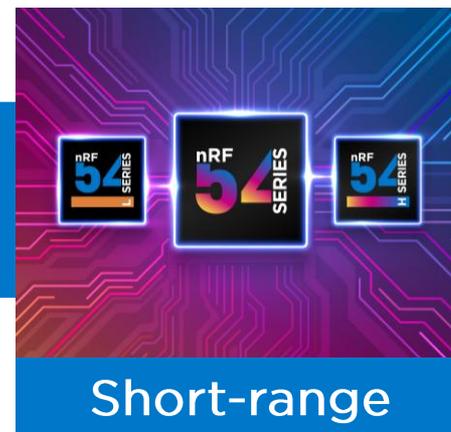
Early-stage



Scale-up



Established



Evaluating both organic and inorganic growth opportunities

# Four major trends defining our opportunity

## Consumer Work, Play, Live



Staying connected, at work, at home, and on the go ++

## Connected health disruption



Medical monitoring, drug delivery, health trackers ++

## Industrial IoT disruption



Automation, asset tracking, infrastructure, agriculture ++

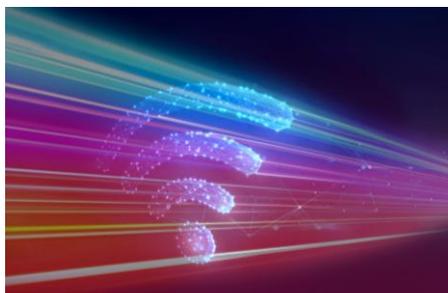
## Machine learning at the edge



Secure real-time data delivery demands smart edge devices

# Group level ambitions

Early-stage



Wi-Fi, PMIC

Scale-up



Long-range

Established



Short-range

Group  
level  
ambitions

Deliver average annual revenue growth above 20% through the decade

Moving towards operating model profitability of ~25% EBITDA within five years

# Nordic acquire Neuton.AI

## Enable the future of edge AI

- Neuton.AI's patented technology offers accurate, energy-efficient, and fast AI for edge applications
  - innovative neural network framework, which builds ultra-small models automatically
- Enables the future of edge AI to meet the accelerating demand for edge node intelligence
- All intellectual property, 13 highly skilled engineers and data scientists
- Nordic to capitalize on the opportunity by offering developers a robust, ready-to-scale AI/ML toolkit combined with the performance of Nordic's ultra-low power SoCs
  
- **Applications:** consumer, healthcare, and industrial markets



# Nordic acquire - Memfault

Chip-to-cloud platform for lifecycle management of connected products

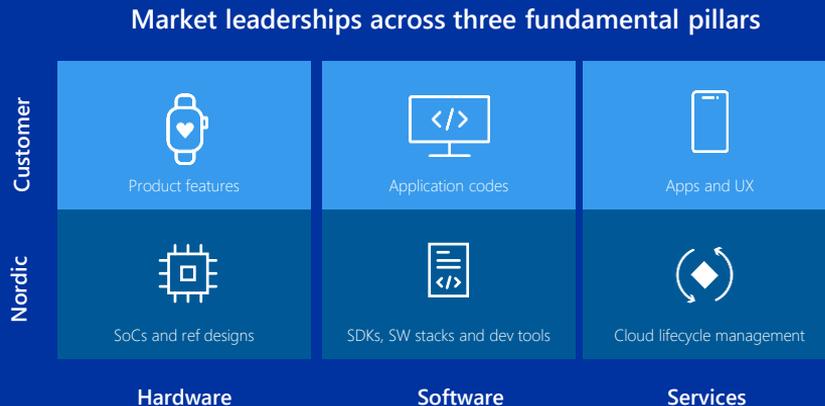
- Memfault, a leading platform provider for software services that empower customers to monitor, update, and improve millions of devices in the field - without field returns
- All intellectual property, customers, 60 employees in the US and EU
- Nordic will integrate Memfault's capabilities across its complete product portfolio and into its existing nRF Cloud services platform
  - Offer software services to remove complexity and add value for thousands of customers who can now focus on product innovation
- **Applications:** customers that need highest device reliability without field returns and stay ahead of industry and regulatory expectations



# A complete solutions provider— from device to cloud

## Expanding the strategic scope in alignment with our long-term ambitions

- Executed two strategic acquisitions accelerating Nordic's transition from a HW company to a complete solution partner
- Nordic the first semiconductor company to combine best-in-class hardware, software, edge AI and cloud services
- Building, deploying and upgrading connected products to meet evolving requirements and increasing software complexity



# Broadening our technology space

|   |                  |
|---|------------------|
|  | Cellular IoT     |
|  | Wi-Fi            |
|  | Power management |
|  | Cloud Services   |

Sound **investment criteria** across technologies, products, services and verticals

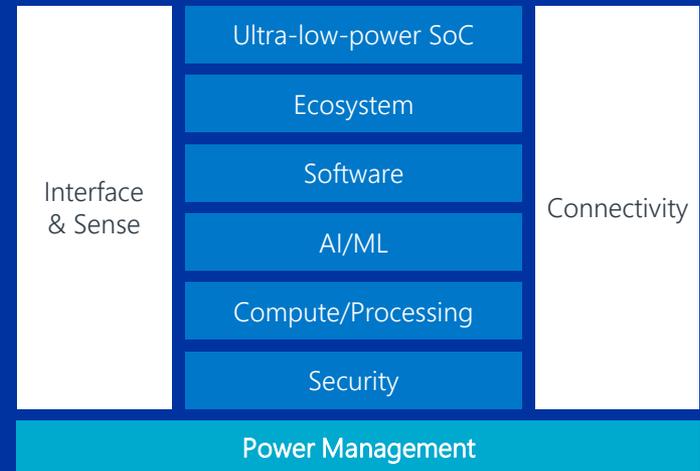
- Sizeable markets
- Growth above industry average
- Opportunity for healthy gross-margins
- Opportunity to grow market share
- Feasibility from technical and financial viewpoint and time to market

# Short-range IoT (Established)

**Market leader with strong growth**

# Enabling ultra-low-power wireless products

## Complete connectivity solution



2.4 GHz



# Nordic product overview

Short-Range

nRF  
**54**  
SERIES



THREAD



zigbee

Long-Range

nRF  
**91**  
SERIES



GNSS

Wi-Fi

nRF  
**70**  
SERIES

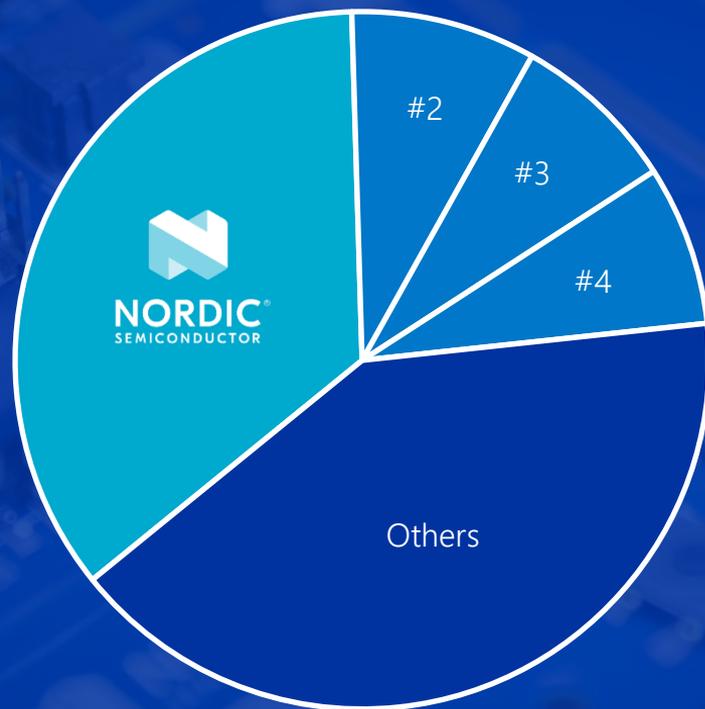


Power Management

nPM  
FAMILY

# A world leader in Bluetooth LE

- ✓ The industry's #1 choice – 4x more design wins than the runner-up
- ✓ Decade of leadership in ultra-low power and high performance SoCs



Bluetooth LE end-product certifications, 2024

# We take care of you

## Proven customer satisfaction



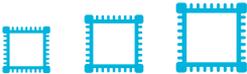
Technical support and software ecosystem are best in class and the single reason why I will continue to reach for Nordic products.

Nordic customer, 2023



# Our solution

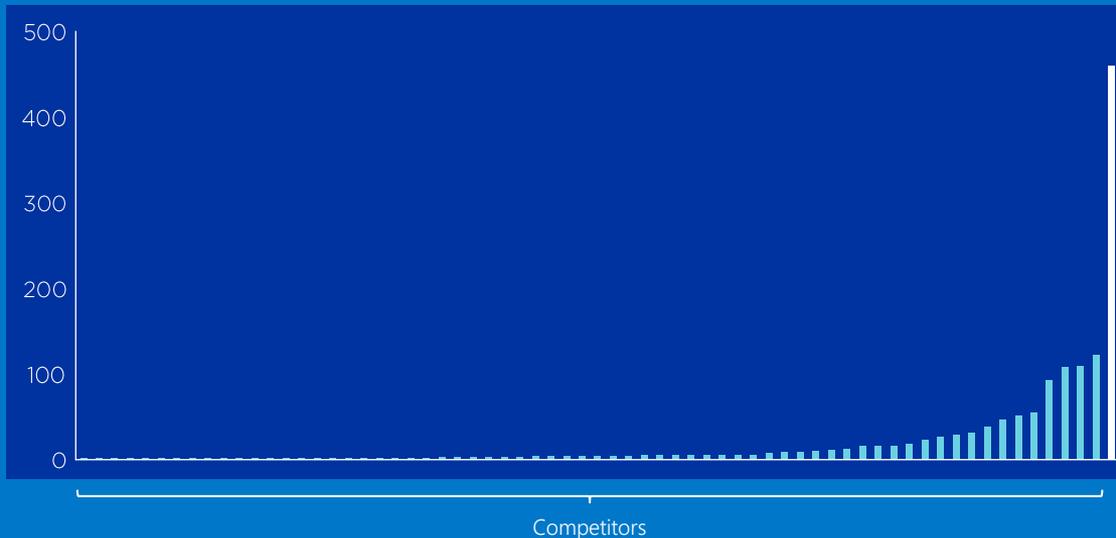
## In production before you know it

| Broad product portfolio   | Software, tools and edge AI  | Standard ecosystems   | World-class support   |
|---|--|---|---|
| <br> <p>SoCs/MCUs</p><br> <p>Embedded SW stacks</p><br> <p>3rd party modules</p>  |  <p>nRF Connect SDK<br/>Unified software</p><br> <p>Extensive SW/HW<br/>development tools</p><br> | <br><br><br><br> |  <p>Developer community</p><br> <p>Online hands-on<br/>trainings</p><br> <p>Extensive technology<br/>partner program</p> |
|       |  |   |   |

# Clear design win leader – increasing nRF54 traction

32% share of certifications last 12 months, 3-4x of closest competitors

Bluetooth Low Energy end-product certifications, last 12 months



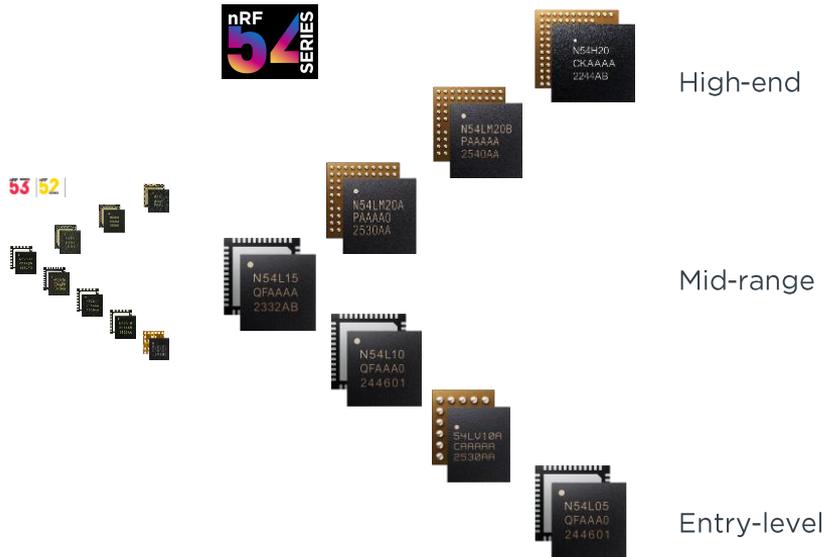
Nordic  
end-product  
certifications

Q4'25  
103 designs  
32% share

LTM  
460 designs  
32% share

# Successful short-range product strategy

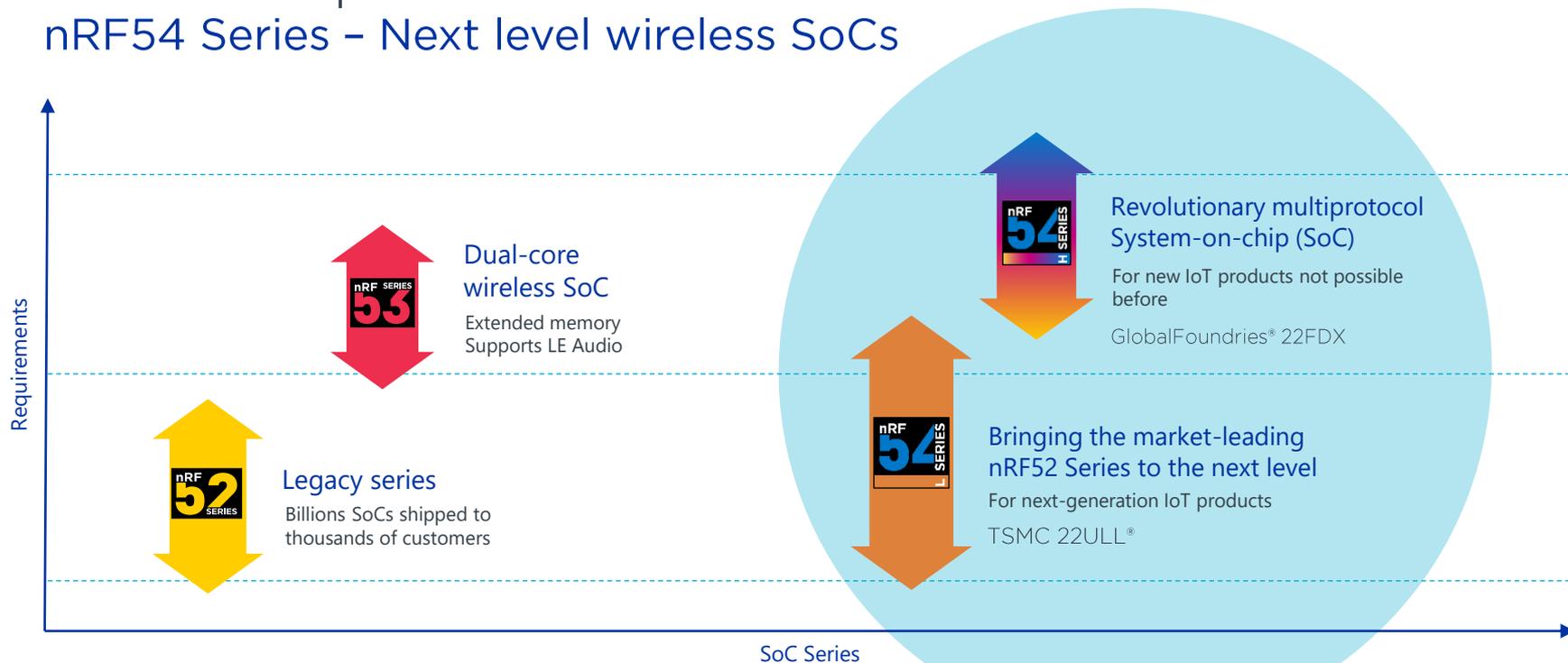
## Customer centric broadening of the portfolio



- Broad portfolio of ultra-low power SoCs
- Multiprotocol products combining Bluetooth LE, Bluetooth mesh, ANT, NFC, Matter, Thread and Zigbee
- Leading the market on power consumption, performance and features
- Catering to all types of applications
  - From entry-level SoCs for cost constrained applications to high-end SoCs for complex IoT
- Executing same customer centric broadening strategy for nRF54 series

# Product portfolio

## nRF54 Series – Next level wireless SoCs

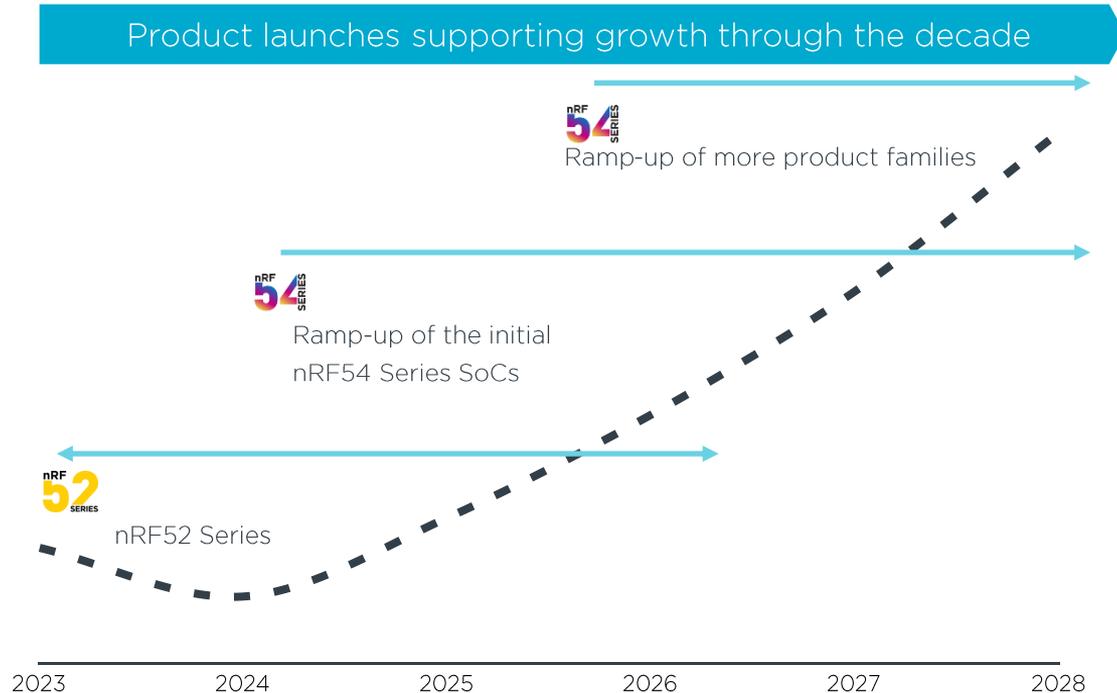


2.4 GHz



# Unique growth opportunity

## Driven by the launch of nRF54



- Ramp-up of the nRF54 Series set to drive growth through the decade
- Gradual transition from current nRF52 Series
- Rolling out a competitive portfolio covering our full SAM

# Next generation wireless IoT

## Based on 4th generation Nordic 2.4 GHz radio



Bringing the market-leading nRF52 Series to the next level

- > 2x processing power & energy efficiency
- Advanced security
- Ultra-low power



Revolutionary multiprotocol System-on-Chip

- New market standard on compute performance
- Strong platform for AI/ML at the edge
- State-of-the-art security

# nRF54 SERIES



2.4 GHz

# Targeted applications



PC accessories

Gaming, VR, AR, and media controllers

Smart home and Matter

Medical devices

Industrial IoT



Advanced wearables

VR, AR, and advanced gaming controllers

Smart home and Matter

Medical and healthcare

LE Audio

Industrial

# Short-range product roadmap

Aggressively expanding the product offering



## Fit for purpose

- Low voltage
- Ultra-low power
- Size constraints



## Mainstream

- Ultra-low power
- Radio performance
- Range of products

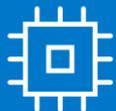


## High performance

- Multicore MCU
- Ample memory
- Rich peripherals

# nRF54 Series gains market traction

Engagement from key and broad market customers



High design activity with both existing and new customers



On track with innovative roadmap expanding our addressable market



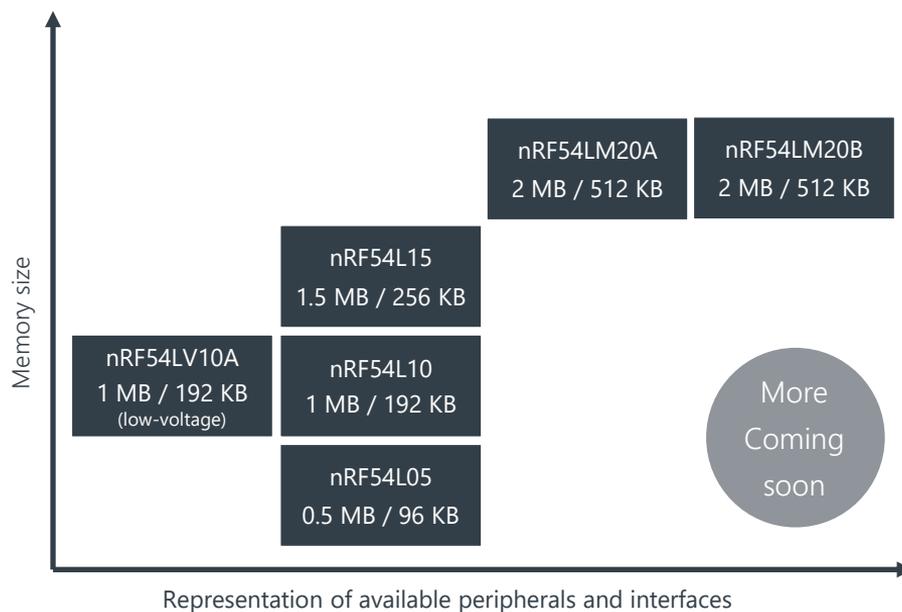
Limited 2025 revenue effect, accelerating growth from 2026



# The nRF54L Series

## Broad selection of features

- Flexible choice of memory sizes
  - 0.5 MB up to 2 MB NVM
  - 96 KB to 512 KB RAM
- Range of features, peripherals, and interfaces available in various SoC options
  - Extended set of peripherals including High-speed USB, ADC, TDM / I2S, High-speed SPI / UART
  - 128 MHz RISC-V coprocessor and SoftPeripherals
  - 128 MHz Axon NPU AI accelerator
  - Support for silver-oxide batteries and hibernation mode

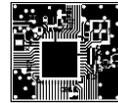
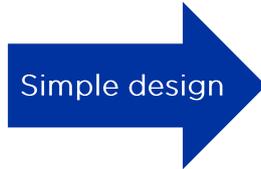


# nRF54L - Easy development



Highly-integrated wireless SoC

- Multi-purpose MCU
- Memory
- Multiprotocol 2.4 GHz radio
- Security features
- Peripherals and RISC-V coprocessor
- Power supply & Clock



Easy to handle QFN



Compact WLCSP



Asset trackers



Identification and "Fing my" tags



Gaming controllers



Custom remotes



Smart Home



Medical devices CGMs, ECGs

# Broadening nRF54 Series

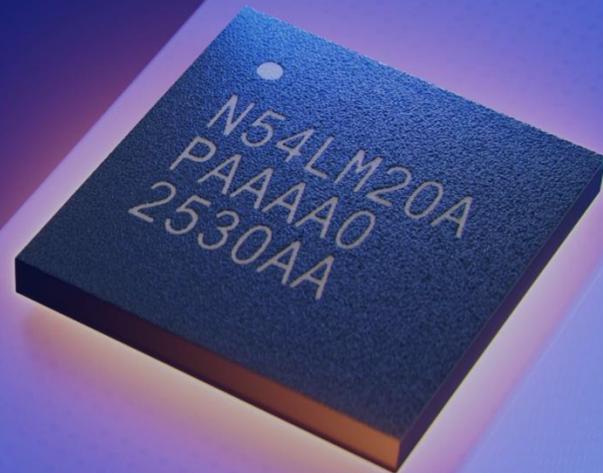
## Launched high-end nRF54LM20A

Built on same hardware and software architecture as the nRF54L Series

nRF54LM20A is a versatile large-memory SoC for advanced Bluetooth LE and Matter applications:

- Expanded memory enables more feature-rich applications and advanced connectivity
- High-Speed USB and higher GPIO count provide richer connectivity options and greater design flexibility

**Core markets:** Consumer, smart home, industrial





# nRF54LV10A

## For next-generation healthcare wearables

Targeting large and growing markets, including biosensors and continuous glucose monitors (CGMs)

- **Ultra-compact design** with support for 1.2-1.7 V supply voltage range, operating from a single silver-oxide coin cell
- **Advanced security features** like secure boot, secure firmware updates, secure storage and integrated tamper sensors
- Deep sleep **hibernation mode** for shipping and storage
- **30–50% lower power consumption** in common Bluetooth LE use cases vs. previous generation

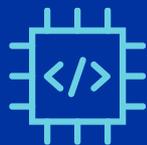
World's first Bluetooth LE SoC combining low-voltage operation with **Bluetooth Channel Sounding** for positioning and presence detection

# Next generation wireless IoT

We are taking performance to the next level



Best-in-class  
2.4 GHz Radio



MCU Processing  
Power & Efficiency



Ultra-low power



Security



2.4 GHz



# Cornerstones of the nRF54 Series



Higher processing power  
lower power consumption

## 22nm

Smallest and most modern  
process node for connectivity in IoT

# nRF54 SERIES



More security integrated  
ensuring its readiness for the next  
generation of IoT



4<sup>th</sup> generation Nordic radio  
equipped to support future Bluetooth  
specification updates



5.4 LE Audio Mesh

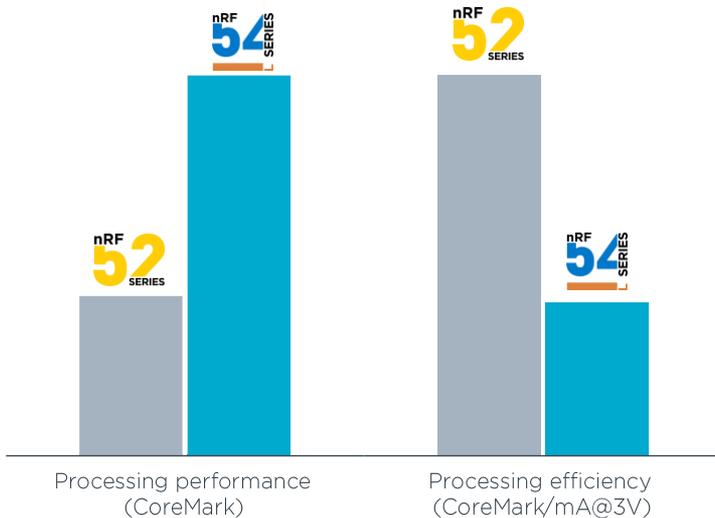


2.4 GHz  
4 Mbps throughput

## nRF52 Series vs nRF54L Series

Greater performance

Lower power consumption



# A step change in performance

>2x

processing power than nRF52 Series

>2x

energy efficiency than nRF52 Series

~30%

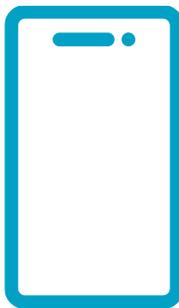
reduced radio power consumption

# Ultra-low-power performance

## Bluetooth LE advertising scenario

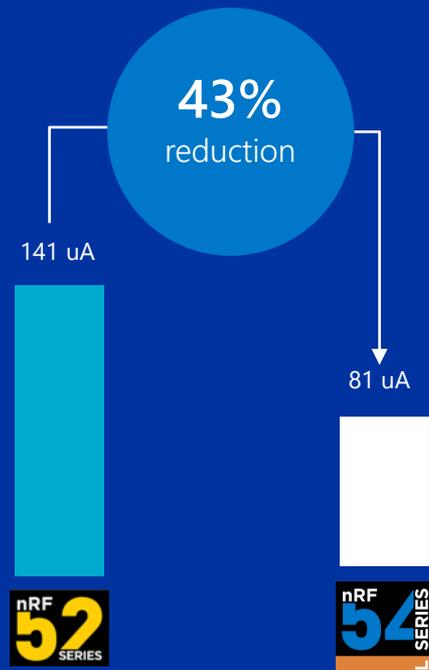


Wearable



Smartphone

Note: Bluetooth LE Advertising (TX/RX), Interval: 100ms, TX Payload: 31 bytes, Supply voltage: 3V.  
Estimate your application power consumption using [Nordic Online Power Profiler](#)  
Copyright © 2025 Nordic Semiconductor. All rights reserved



Up to  
50%  
Common use cases  
30%

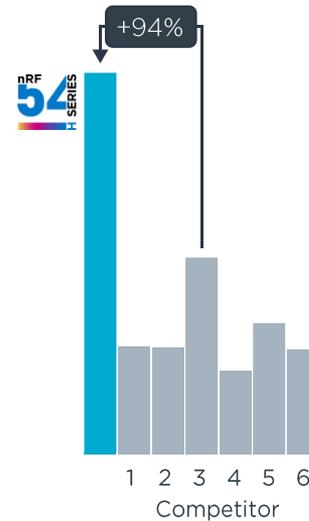
# Max performance at highest efficiency

~2x performance compared to the highest performing low-power MCUs or SoCs on the market

>30% more efficient compared to the most energy efficient MCUs or SoCs

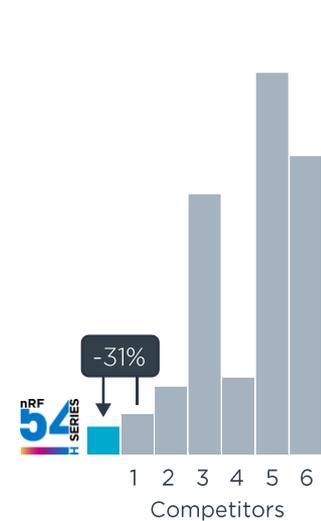
Nordic proprietary ultra-low power technology and IP in 22nm

Greater performance



Processing performance (CoreMark)

Lower power consumption



Processing efficiency (CoreMark/mA@3V)

# Taking edge AI to the next level

## Bringing AI to the smallest battery-powered IoT devices

- **nRF54LM20B:** New ultra-low-power, large-memory wireless SoC combining integrated Axon NPU, software and development tools
- **Axon NPU:** AI accelerator with up to 7x faster performance and 8x better energy efficiency than the competition – designed for more advanced algorithms
- **Neutron models:** Customers can build ultra-tiny edge AI software models on their own data using Nordic patented algorithm – ideal for running edge AI on any Nordic chip
- **Nordic Edge AI Lab:** Development tool to simplify and accelerate edge AI development



# Nordic Edge AI

Industry-leading energy efficiency across the broadest range of customer needs

Nordic-unique  
approach



Two complementary  
ultra-low-power  
edge AI technologies.

Integrated NPU



Ultra-efficient AI  
accelerator.  
Integrated in  
nRF54LM20B.

CPU-run models



10x smaller, faster,  
and more efficient.  
For any Nordic  
wireless SoC.

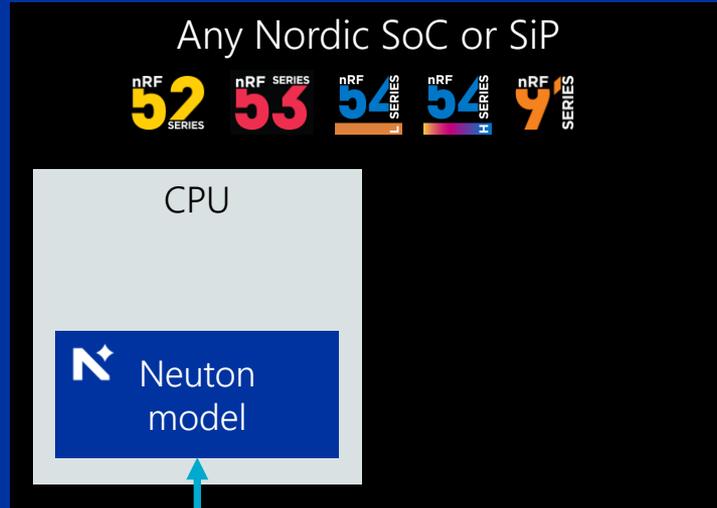
Made for  
developers



Nordic Edge AI Lab.  
nRF Connect SDK  
integration.

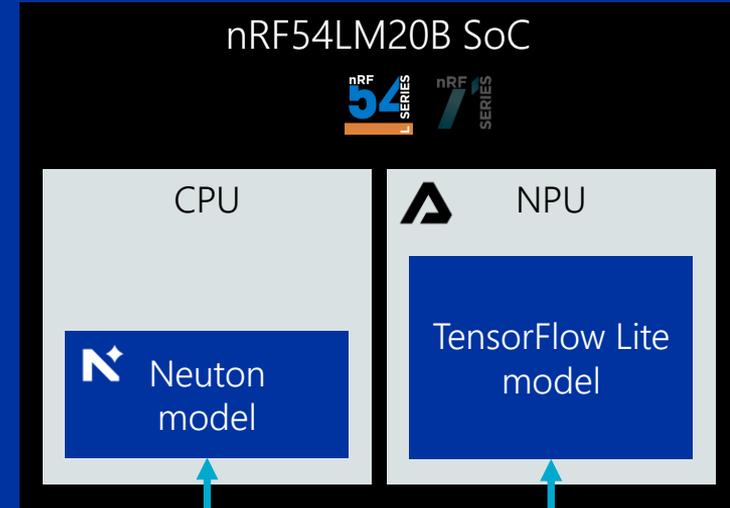
# Two complementary technologies

## For ultra-low-power edge AI



Time-series data.

Accelerometer, IMU, PPG, electrical measurement, and temperature sensors.



Time-series data.

Accelerometer, IMU, PPG, and temperature sensors.

Higher-rate time-series data.

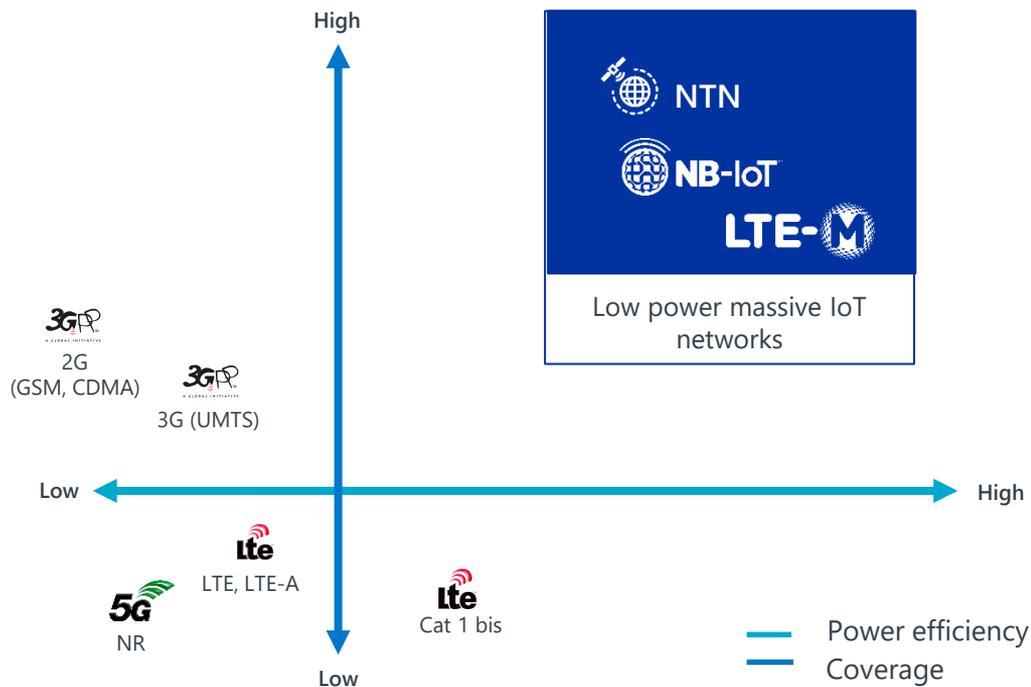
Audio and image sensors.

# Long-range IoT (Scale-Up)

Early mover in next growth waves

# Cellular technology landscape

## LTE-M and NB-IoT – the cellular IoT standards



Optimized for IoT



Lowest power consumption



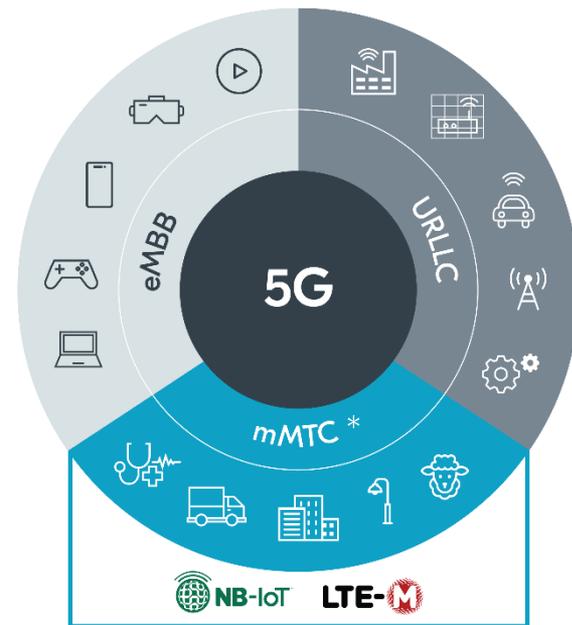
Superior coverage

# Future proof technology

## LTE-M and NB-IoT supported in 5G

|           |   |
|-----------|---|
| Longevity | LTE-M and NB-IoT supported by 4G and 5G networks, beyond 2040                         |
| Cat 1 bis | Not supported by the 5G standard, expected to go EOL by late 2020s in leading markets |
| mMTC      | Low power and high density IoT supporting millions of devices per square kilometer    |

\*mMTC: massive Machine Type Communications





# Non-Terrestrial Networks (NTN)

Stay connected, no matter where you are

## Close the gap

01

>75% of the whole earth does not have terrestrial cellular coverage

## Interoperability

02

NB-IoT over NTN based on 3GPP standards

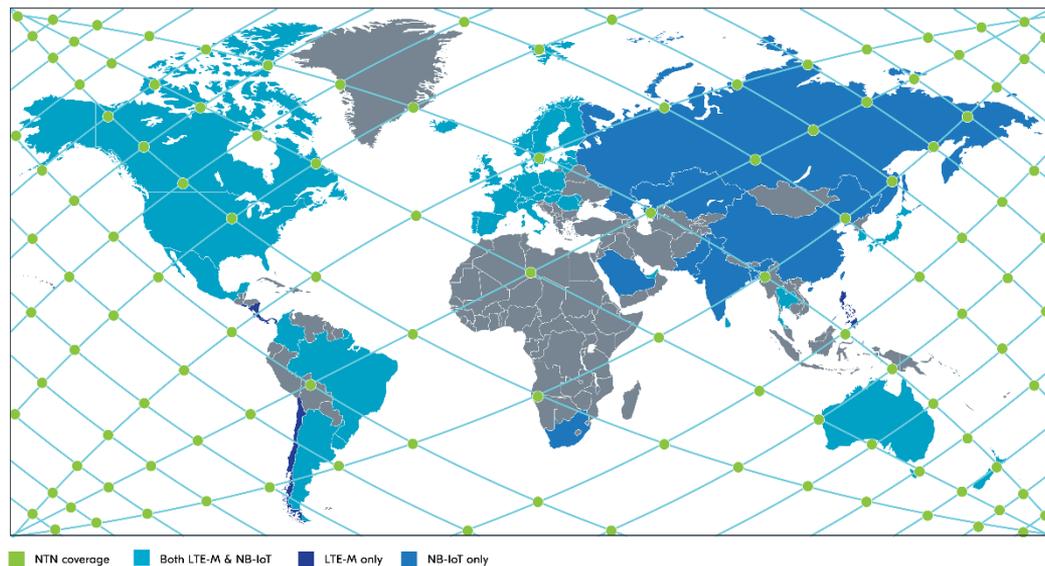
## Always online

03

Dynamically switch between terrestrial cellular networks and NTN



# Coverage becomes truly global



Note: Real LTE-M/NB-IoT GSMA data. Visualization of potential NTN coverage

Copyright © 2025 Nordic Semiconductor. All rights reserved

- LTE-M and NB-IoT coverage growing
- NTN will close the coverage gap and be a great fallback option
- More carriers enabling LTE-M

*“Vodafone turns on  
LTE-M in the UK”*

RCR Wireless News,  
Aug'24

# NTN Satellite Constellations

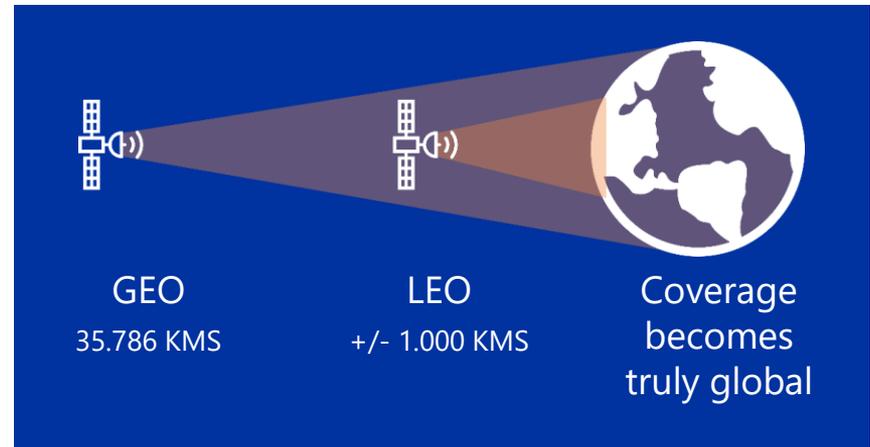
## Geostationary and Low Earth Orbit Options

### Geostationary: Available NOW

- Easy to locate, relatively low latency, always visible
- Far away, expect ~1kbps, limited capacity

### Low Earth Orbit: Available 2026

- Close, higher link budget expect ~20kbps
- Fast-moving, 2-3 min visibility per 90-120 min orbit



# Nordic product overview

Cloud support across all our wireless connectivity solutions

Short-Range

**nRF 54 SERIES**

Bluetooth HLEAD  
matter zigbee

nRF CLOUD  
powered by Memfault

Cellular IoT

**nRF 91 SERIES**

LTE-M NB-IoT  
GNSS nRF

nRF CLOUD  
powered by Memfault

Wi-Fi 6 IoT

**nRF 70 SERIES**

WiFi matter

nRF CLOUD  
powered by Memfault

Power Management

**nPM FAMILY**

# Cellular IoT made easy

Lowest power,  
smallest size

**nRF  
91**  
SERIES

SiP Modules with integrated  
ARM Application MCU



Mature and globally  
certified stack.

Private 5G NR+ stack option

Fast time-to-market with a complete solution



Globally certified SiP  
modules



Certified reference designs



Design and connectivity  
services



nRF Connect SDK  
Comprehensive SW



Complete cloud lifecycle  
services

World-class  
support

{DevZone

Developer community

DevAcademy

Online hands-on trainings



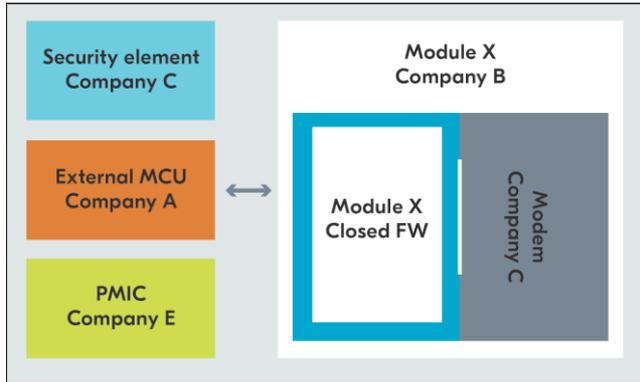
GNSS



# Lowers total cost and simplifies supply chain

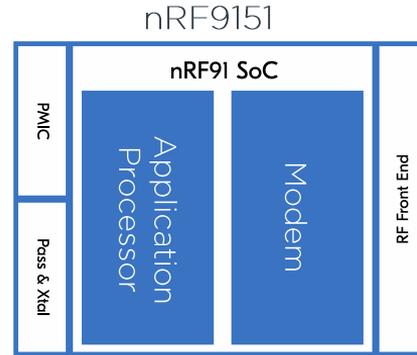
Others

Fragmented ownership



Nordic

Full solution ownership



Completely integrated

- Lower complexity
- Lower power
- Smaller size
- Total lower cost
- Simpler supply chain
- Support and maintained
- Globally Certified

# nRF9151 sets new standards



**Lowest power cellular IoT solution** – Industry leading battery lifetime and performance



**Smallest** - Globally certified cellular IoT module in the industry



**Global coverage and connectivity** – Across telecom operators and Non-Terrestrial Networks



**Ease-of-use and longevity** – Flexible development options with open application MCU and nRF Cloud lifecycle services

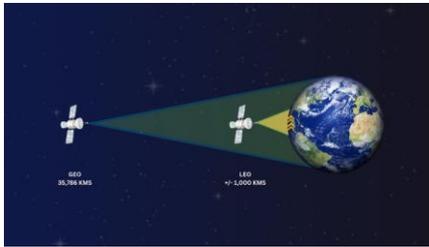


20% smaller than  
nRF9160  
Up to 70% smaller than  
competition



# nRF9151 expanding to satellite communication

## 3GPP-compliant Non-Terrestrial Networks (NTN) connectivity



- Support for low earth orbit (LEO) and Geostationary (GEO) satellites
- nRF9151 module – only SW change needed
  - Can operate in both pure terrestrial network (TN) or TN and NTN combination
- Nordic working with several satellite providers like Skylo, Sateliot, Iridium, Myriota and more

### Main target market verticals:

- Infrastructure - monitoring/control:
  - Smart agriculture, forestry, power/water grid, oil/gas, avalanche/quake monitoring
- Globally roaming products:
  - Asset tracking, logistics

# Accelerating space-enabled IoT connectivity



- nRF9151 module **certified for Skylo's** GEO satellite network
- Enabled connectivity across several leading satellite operators, including **Iridium, Myriota, Sateliot, Skylo and OQ Technology**
- Seamless cellular and satellite coverage enables **true global IoT connectivity**
- These certifications **lower the barrier** for customers targeting global IoT at scale

# Highly competitive product roadmap

- nRF92 - on our new 22nm technology
- Lower power and lower cost
- More integration
- Higher performance
- Robust and proven software

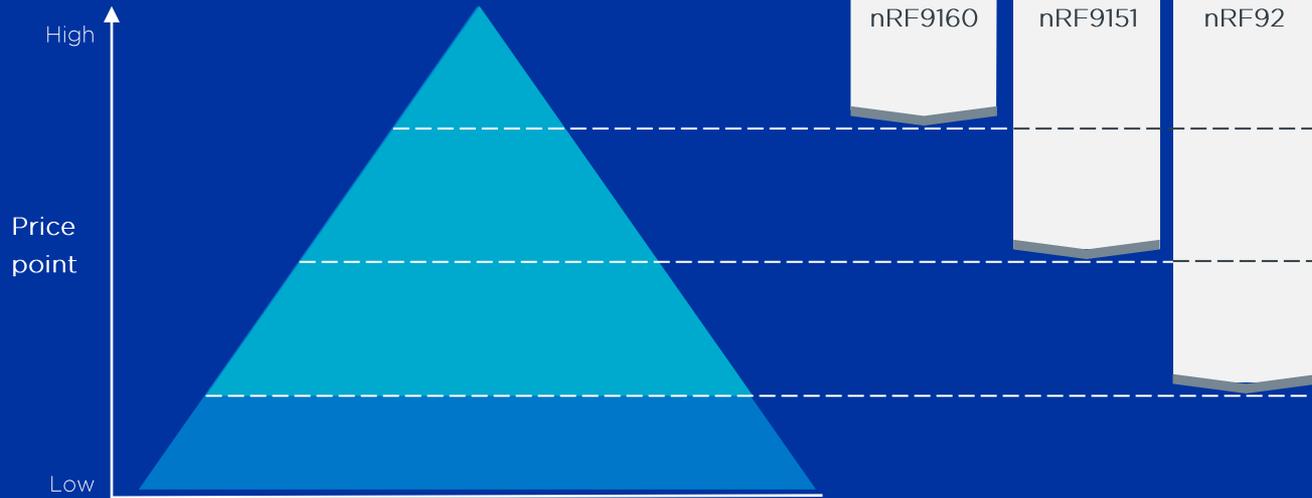


# Opening a larger part of the market

Driving down costs enables more adaptive pricing strategies

## Product roadmap to address the full serviceable market

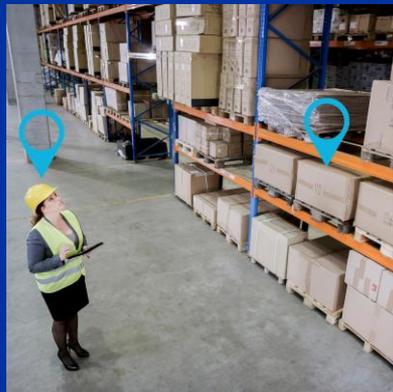
- Serviceable market (product value play)
- Non-serviceable low-end market



# Positioned to win and scale

## With IoT megatrends in commercial and industrial markets

### Asset tracking



- Lowest Power
- Integrated locationing
- Smallest size
- Synergies with Bluetooth/Wi-Fi

### Metering



- Lowest power
- Country of origin
- Performance and security
- One-stop shop from Nordic

### Industrial IoT



- Ease of use
- Lowest power
- Performance and security
- Synergies with Bluetooth/Wi-Fi



# nRF CLOUD

powered by



**Memfault**

Unlock the full potential of your devices

# Why nRF Cloud

Unlock the full potential of your devices



Ready-to-use

We built it, you use it!



Flexible & scalable

Adaptable to your needs



Optimized and advanced  
lifecycle services

Enhanced device  
performance



Enterprise-grade security

Secure, easy-to-use and  
cost efficient

# Ready-to-use

We built it, you use it !

Minimize risk

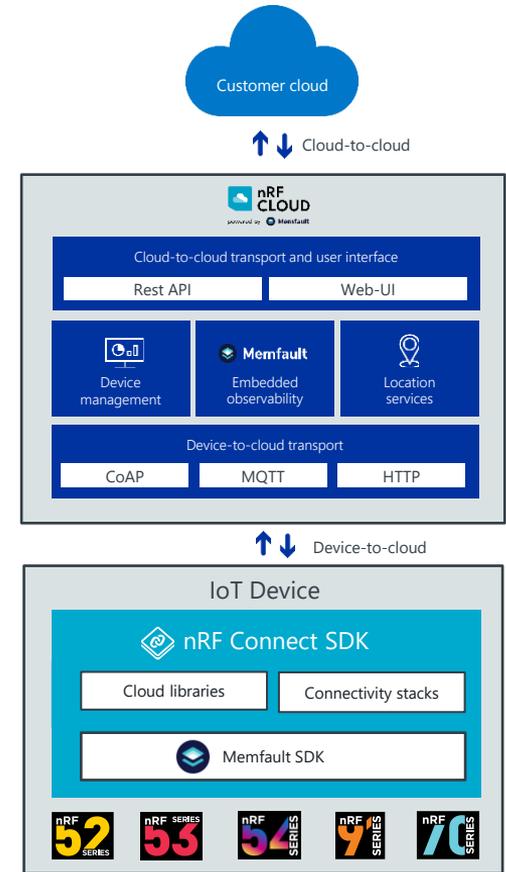
Ready-to-use cloud services

Accelerate time-to-market

Seamless cloud services integration

Full lifecycle support

From deployment to decommissioning



# Optimized and advanced lifecycle services

## Enhanced device performance



Device  
management

Securely connect your  
devices and deploy  
firmware updates instantly



Embedded  
observability

Fix defects before your  
customer finds them



Location  
services

Versatile location services  
tracking your devices  
wherever they are

# Cloud lifecycle services overview

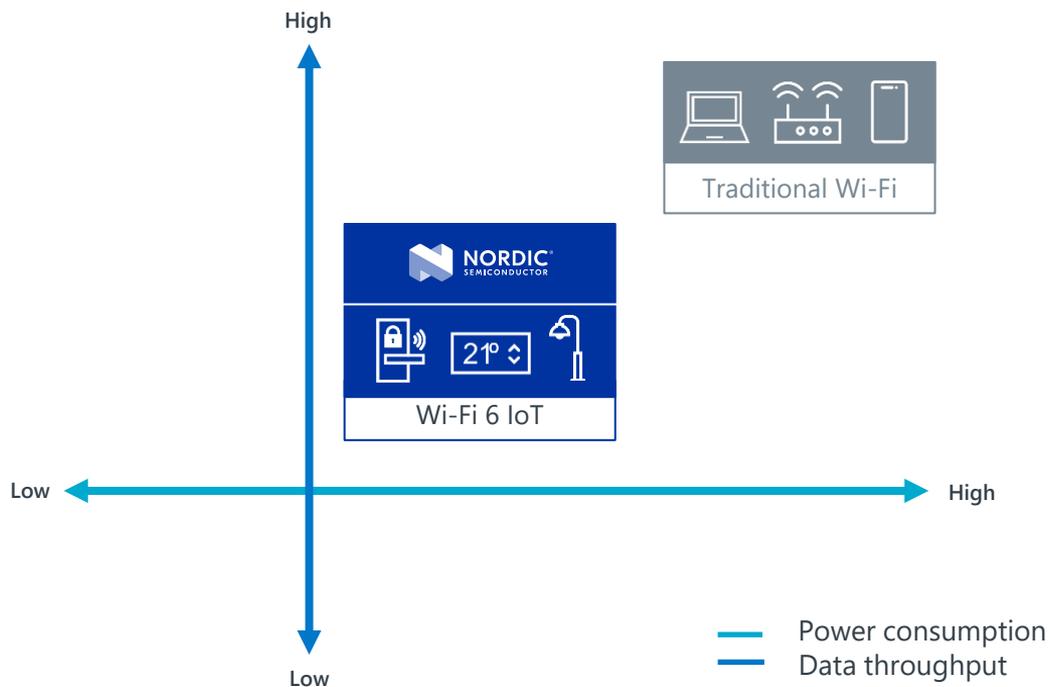
|   |                        | Features                   | Description   |
|---|------------------------|----------------------------|---|
|  | Device management      | General fleet management   | FOTA, device registration, configuration and operation.<br>Secure device lifecycle management supported by secure device identity and provisioning. |
|   |                        | Data bridge                | Device-to-cloud message storage.<br>Cloud-to-cloud message routing.   |
|  | Embedded observability | Traces                     | Trace capture (including core dumps)  |
|   |                        | Reboot tracking            | Reboot tracking   |
|   |                        | Log collection and storage | Log file collection and storage   |
|   |                        | Heartbeats                 | Hourly metric data collection and storage   |
|   |                        | Sessions                   | Session based metric data collection and storage  |
|  | Location services      | GNSS positioning           | Assisted and Predictive GNSS  |
|   |                        | Cellular positioning       | Single and multi-cell LTE location  |
|   |                        | Wi-Fi positioning          | Location via Wi-Fi scanning   |
|   |                        | Reverse geocoding          | Converting geographic data to address or place name   |

# WiFi & PMIC (Early-stage)

Early mover in next growth waves

# Wi-Fi technology landscape

## Nordic focuses on Wi-Fi 6 IoT



- Optimized for IoT
- Lower power consumption
- Enhanced device density

# Wi-Fi 6 IoT technology

Complement Bluetooth LE and Thread with unique set of features



High data throughput

Supports IoT applications requiring high data rates



Native IP connectivity

Enabling seamless IP-enabled device and cloud integration



Reliable network technology

Robust, deterministic, secure and interoperable



Ready-to-use infrastructure

Wi-Fi infrastructure is everywhere, ready to be used for IoT

# Leader in low power dual-band Wi-Fi 6 IoT



**Low power**

Enabling battery operated Wi-Fi applications



**Dual-band 2.4/5 GHz**

Optimizing throughput and Bluetooth co-existence



**Robust and optimized**

Proven Matter interoperability optimized for minimal memory usage



**Device-to-Cloud services**

Location services, device management & secure provisioning of Wi-Fi end-points

# Wi-Fi 6 product portfolio

Optimized for low power IoT applications



nRF7002  
Companion IC



Full featured low power  
Wi-Fi 6 IoT solution



nRF7001  
Companion IC



Cost-optimized low  
power 2.4 GHz Wi-Fi 6 IoT  
solution

nRF7000  
Companion IC



Low-power Wi-Fi 6  
Location-based services  
solution

Next generation  
nRF71 Series SoCs



Ultra-low power highly  
integrated multiradio SoC  
with AI/ML accelerator

Coming  
2026

# Accelerating Wi-Fi market adoption

- Full connectivity solutions increasingly required in the market
- nRF70 accelerated learning and market penetration through companion devices with Bluetooth/Cellular IoT
- Design-ins already seen with nRF52, nRF53, nRF91 and now also with nRF54
- Next generation nRF71 builds on nRF54 Series architecture and performance and include a cutting-edge Wi-Fi 6E radio for comprehensive connectivity offering

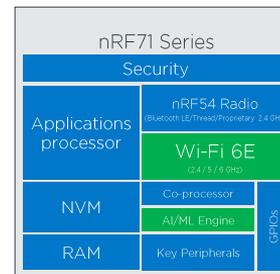
Initial combinations



New combination



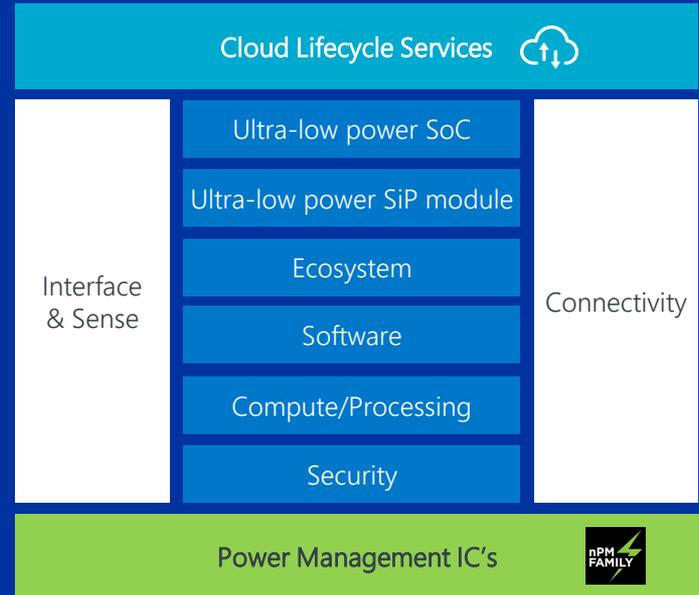
Next generation



New generation will significantly expand the serviceable market

# Power Management ICs

## Complete connectivity solution



# The nPM Family

Integrated, flexible and easy-to-use



## Highly integrated



Reduced system complexity, BOM and board space

## Flexible



Configure the PMIC to match exactly your requirements

## Easy-to-use



Seamless hardware and software integration enabling fast time-to-market

# PMIC product portfolio

Advanced battery management in compact packages



nPM1100



nPM1300



nPM1304



nPM2100



nPM6001



**Ultra-compact**  
for battery charging  
with PCB footprint of  
just 23 mm<sup>2</sup>

**Highly integrated**  
with advanced  
battery management  
functionality

**Highly integrated**  
and optimized for  
small batteries

**High performance**  
with ultra-efficient boost  
regulator and fuel gauge  
for primary cell batteries

**Advanced multi-rail**  
with six independently  
controlled voltage  
regulators

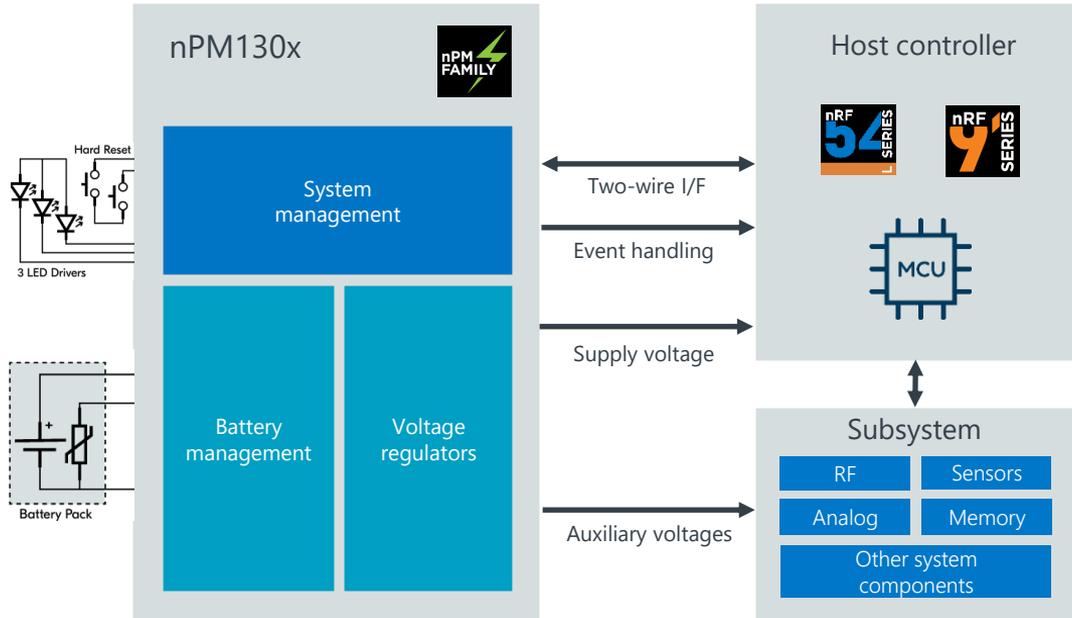
# Application integration

## Enhanced system design

Simplified hardware design

Efficient power distribution

Resilient system operation



Note: nRF91 series supported by nPM1300 only

# End-to-end solution

## From the battery to the antenna



Cellular IoT

- Lowest power
- Smallest cellular IoT module
- Global coverage and connectivity



Bluetooth LE

- Best-in-class 2.4 GHz radio
- High performance MCU
- Ultra-low power



Wi-Fi 6

- Companion IC
- Dual-band 2.4/5 GHz
- Low power



PMIC



nRF9151



nRF54L15



nRF7002



# Customers expect more — every time

- Accurate fuel gauging
- Reset and recovery functions
- Long battery life
- Fast charging
- Unboxing ready-to-use



# More demands = more complexity = more devices

Typical solutions require more devices....until now



# AI and ML on edge devices

## Why smarter edge devices are needed



### Latency

Edge computing with AI enables quicker decisions and real-time responsiveness for time sensitive applications



### Bandwidth

Reduces reliance on constant network connectivity and conserves bandwidth by processing data locally



### Privacy

Local processing and storage on edge devices minimizes risk of data breaches and mitigates privacy concerns from data in the cloud



### Cost

Cloud-based AI increases cost significantly, edge computing reduces the need for cloud infrastructure



### Energy efficiency

Smarter edge devices significantly reduces energy demand vs. cloud-based data processing and storage

# Importance of energy efficient compute

- Low-power is and will remain core differentiator for Nordic
- Advancements with TinyML has allowed machine learning inference models to run on modest MCU cores, including the Arm Cortex M
- Currently customers are deploying machine learning to enhance their products and make them smarter and more efficient



## **OPUM Technologies**

Digital rehabilitation platform for joint injuries  
nRF52840



## **Lilbit**

Pet tracker and health monitor  
nRF9160 + nRF52811



## **Metasphere**

Wastewater and sewerage spill monitoring  
nRF9160



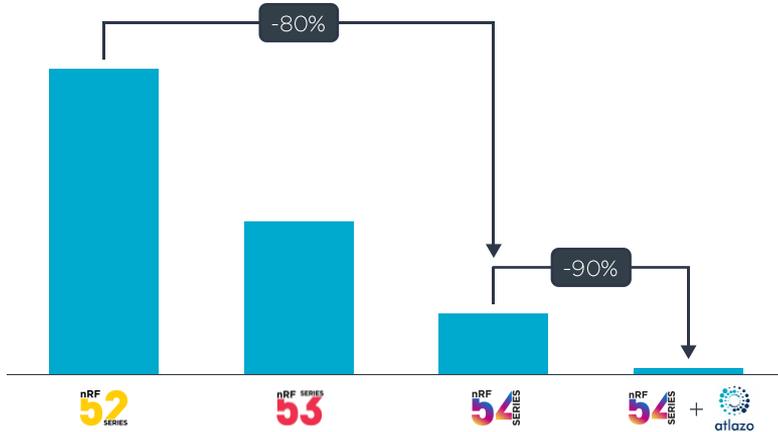
## **Artifeel**

Home security system  
nRF5340

# AI to drive more efficient edge compute

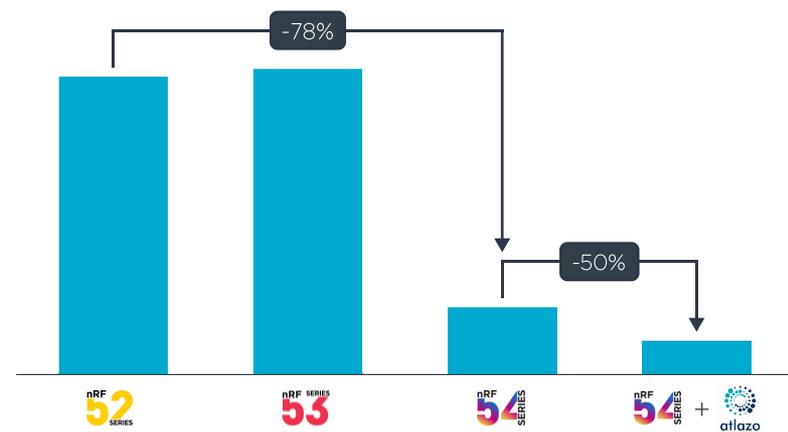
## Latency

Regular MCU cores are built for general purpose tasks - accelerators drive performance for specific ML operations



## Power consumption

Accelerators are designed for low power for specific tasks, giving superior performance versus regular MCU cores



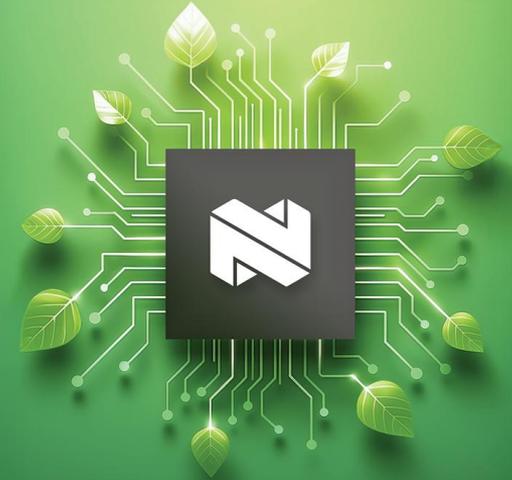
Nordic's energy efficient compute and ultra low-power connectivity accelerated by AI and ML

IoT supporting sustainability

# Recognized by TIME magazine and Statista

## Named one of the "Worlds Most Sustainable Companies"

Nordic climbs 200 rankings to 121<sup>st</sup> place in TIME magazine's  
"World's Most Sustainable Companies" for 2025



# Now using recycled plastic component packaging

## An important step in our sustainability strategy

- Nordic one of the first semiconductor companies to use component reels made from recycled plastic
- The switch to recycled plastic will reduce plastic waste by almost 15,000 kilograms per year



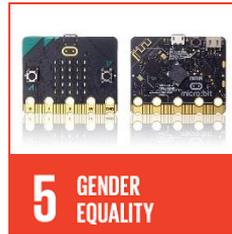
*"Regarding ESG, we make an effort to walk our green talk"*  
Ole-Fredrik Morken, EVP of Supply Chain, Nordic Semiconductor

# We are connecting a more sustainable world



# Sustainability depends on technology

Disruptive IoT projects can contribute immensely to UN SDGs



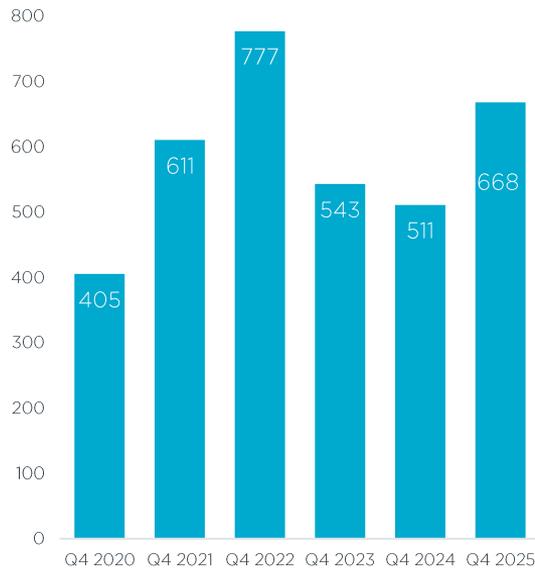
# Key financials & Summary

Continuing a profitable growth journey

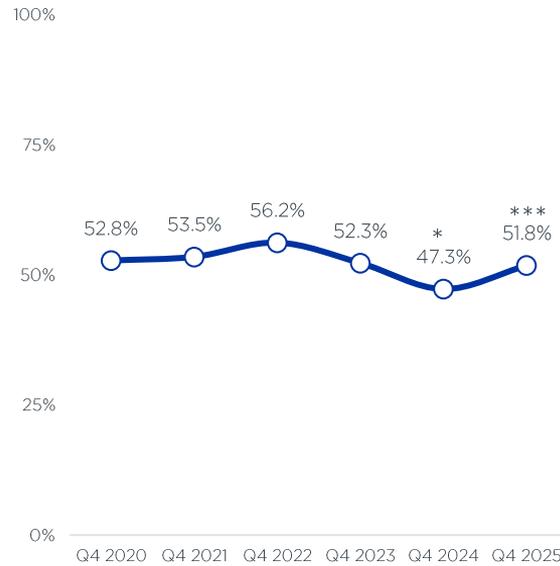
# Financial performance – rolling 12 months

## Higher revenues driving improving profitability

Revenue, last 12 months USDm



Gross margin, last 12 months, %



EBITDA-margin, last 12 months, %



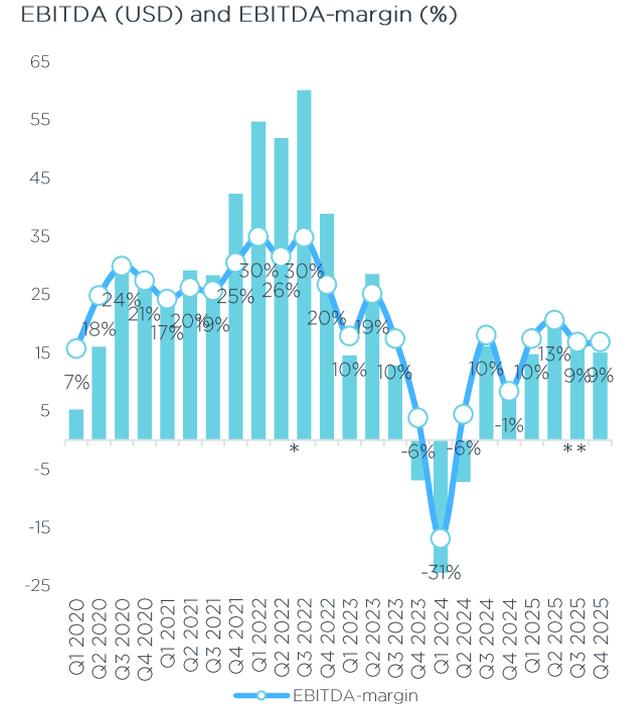
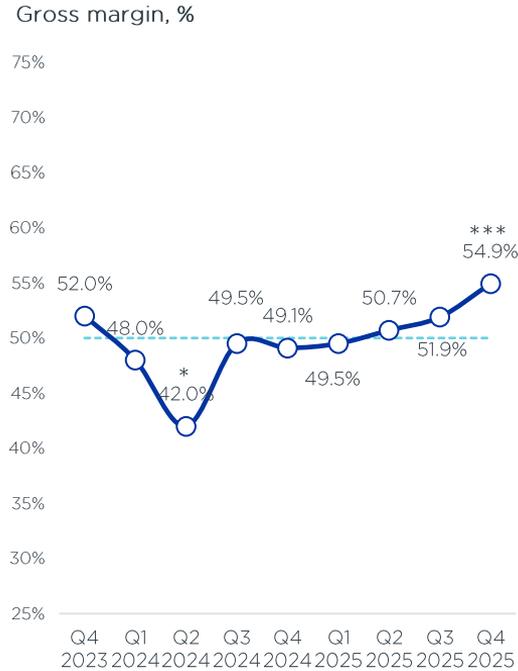
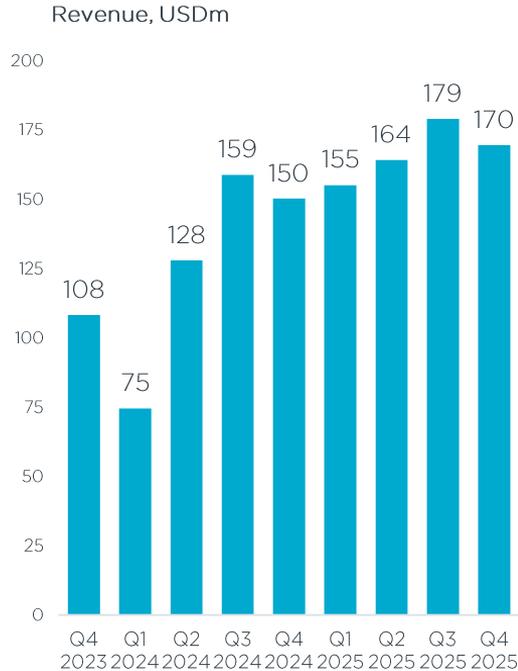
\*Includes a USD 10m writedown of Long-range components in Q2 2024

\*\* Includes 3M share-based compensation related to the acquisition of Memfault

\*\*\* Includes reversal of write-down of Long-range components of USD 5 million in Q4 2025

# Financial performance – quarterly

## Higher revenues driving improving profitability



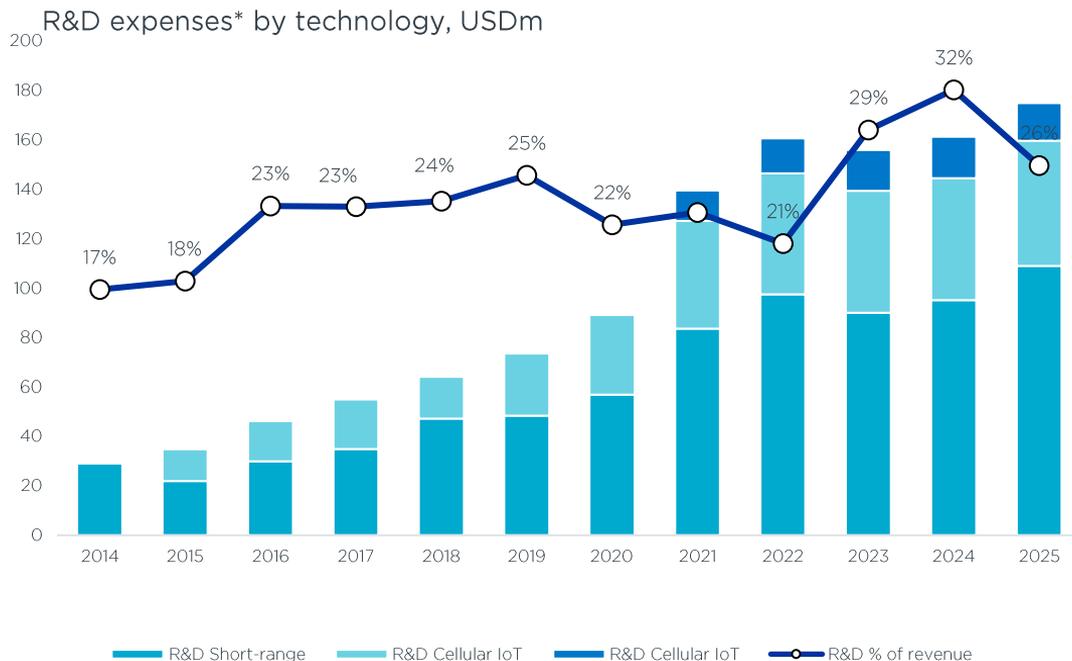
\*Includes a USD 10m write-down of Long-range components in Q2 2024 (adjusted Gross Margin 49.8%, adjusted EBITDA-margin +2%)

\*\* Includes 3M share-based compensation related to the acquisition of Memfault

\*\*\* Includes reversal of write-down of Long-range components of USD 5 million in Q4 2025 (adjusted Gross Margin of 52%)

# Investing in innovation

Innovation is a core driver of long-term revenue and margins



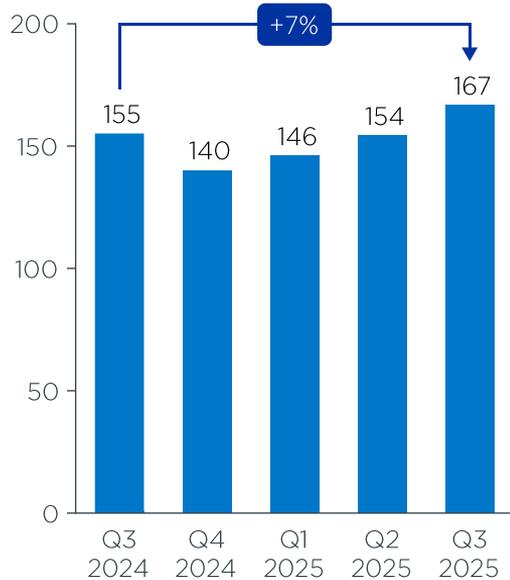
- R&D intensity increased in 2023 and 2024 as revenue decline continued
- Implemented measures to reduce costs and reallocate R&D resources
- On-going focus on cost

• Recognized in P&L

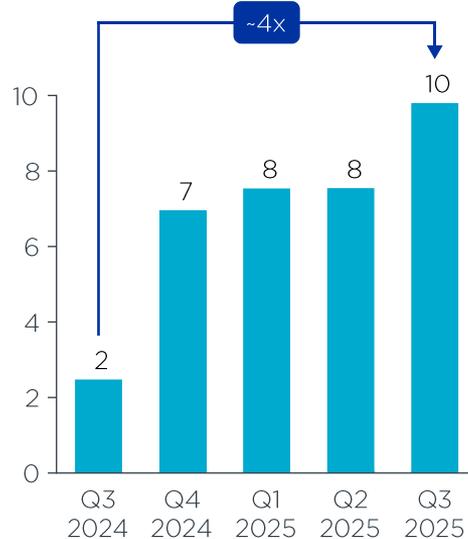
• 2023 and 2024 numbers are excluding restructuring cost

# Revenue by technology

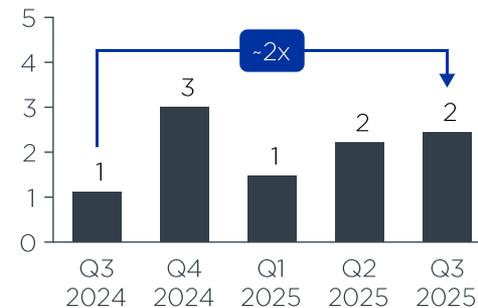
Short-range (USDm)  
Quarterly



Long-range (USDm)  
Quarterly



Other (USDm)  
Quarterly



# Revenue by markets

Group

Consumer

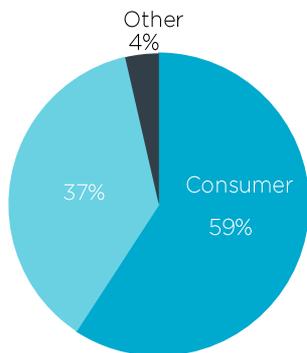
Industrial and Healthcare

Other

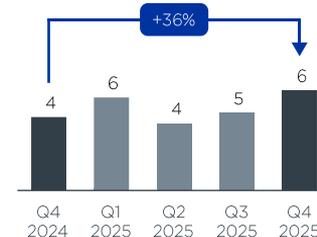
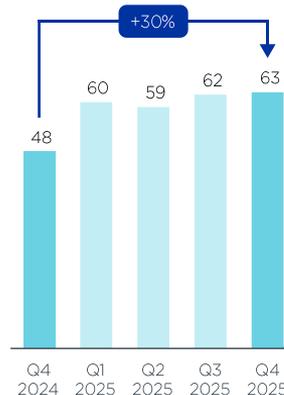
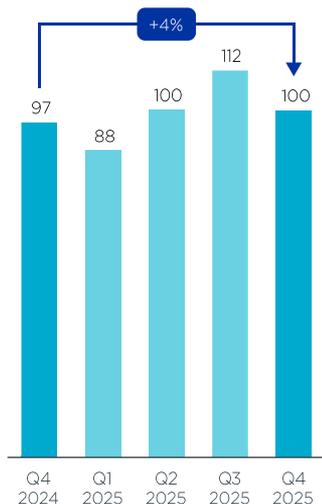
169.5 USDm

13%  
y-o-y

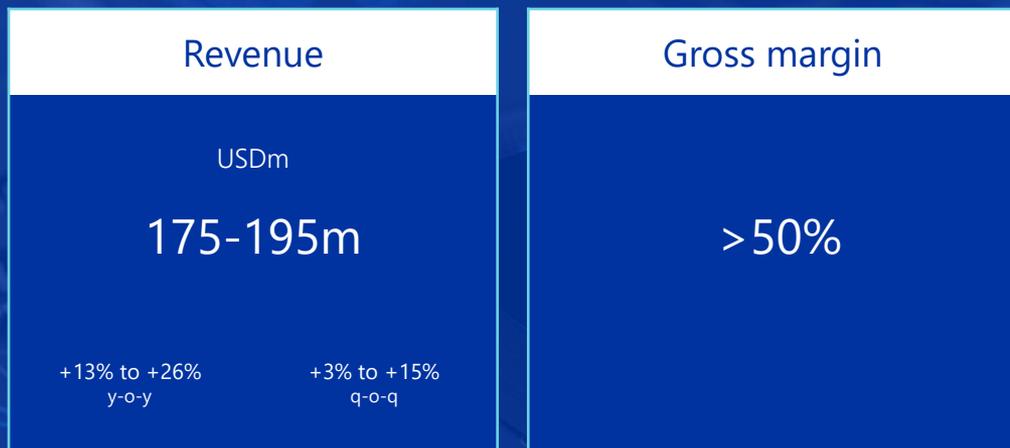
-5%  
q-o-q



Industrial and Healthcare



# Q1 2026 guidance



- Customer orders and forecasts indicate continued year-on-year revenue growth in Q1
- Gross margin expected above 50%

# On track towards our long-term ambitions

## Group level ambitions



Facsimile: Slide from Nordic Capital Markets Day, September 2024

- Stronger than expected revenue growth of 31% in 2025
- Increased gross margin and improved EBITDA
- On track to meet our financial Group targets to grow revenue by >20% on average in 2024-30 and move towards 25% EBITDA-margin

# Progressing the product portfolio renewal

## Short-range

Announced 7 different nRF54 products since the first launch in late 2024 → continuing roll-outs in 2026

## Long-range

Broadened the market with nRF9151 and satellite support → soon launching nRF92 on 22nm

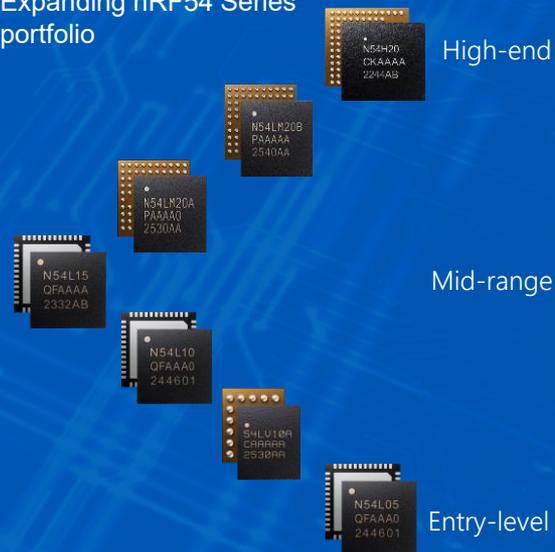
## PMIC

Added two new PMICs to the portfolio in 2025 → similar cadence expected 2026

## Wi-Fi

Limited offering with nRF70 Series → launch of new nRF71 on 22nm expected by end of 2026

## Expanding nRF54 Series portfolio



# Our investment case

Improving returns - unlocking value creation opportunities

**Clarifying strategy**

Sharpened priorities and improved engineering execution

**Operational agility**

Market adaptive, customer-centric, roadmap-focussed

**Capitalizing on innovation**

New product launches supporting growth and margins

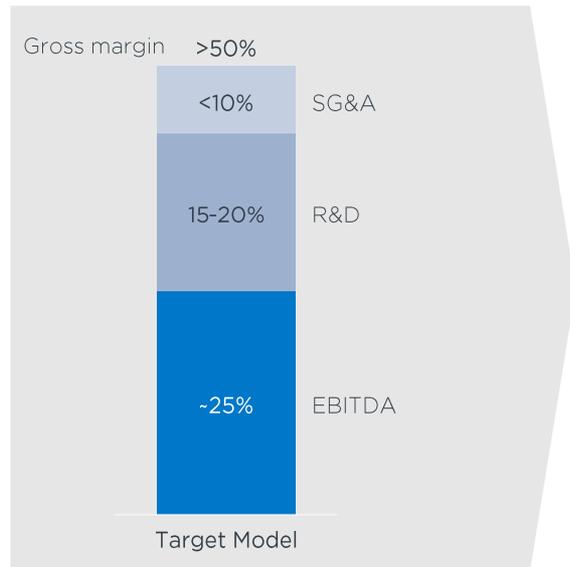
**Profitable growth outlook**

Clear market leader in a recovering market

# Target operating model

Organization set up for significantly higher revenue levels

## Target operating model



Gross margin

- Gross margin depending on technology and customer mix
- Lower gross margin expected in cellular IoT Module business
- Higher gross margin opportunities in other new technologies and service offering
- Overall goal to maintain above 50%

SG&A

- Increasing operational leverage

R&D

- Continued strong commitment to innovation

EBITDA

- High operational leverage - margin depending on volume growth

# Contact details

Ståle 'Steel' Ytterdal, SVP IR

Thomas Larsen , IR Manager

Please reach out to us on [ir@nordicsemi.no](mailto:ir@nordicsemi.no)